



**SOUTH DAKOTA  
DEPT. OF LABOR  
& REGULATION**

**DIVISION OF INSURANCE**

Tel: 605.773.3563 | Fax: 605.773.5369

[dlr.sd.gov/insurance](http://dlr.sd.gov/insurance)

November 30, 2018

**SENT VIA CERTIFIED MAIL**

Estanislao Soto  
1150 W. Drexel Rd.  
Tucson, AZ 85706

7013 0600 0001 9741 9118

RE: Application for Insurance Producer License/Denial

This letter is to notify you that your application for licensure as a non-resident insurance producer in South Dakota has been denied. The reason for the denial is as follows:

You submitted an application for of an individual nonresident insurance producer license to the South Dakota Division of Insurance ("Division") on August 1, 2018. On your application you answered "YES" to having a misdemeanor conviction on your record, however, you failed to include the required documentation and written explanations for your past convictions.

The Division wrote to you on August 3, 2018, via us mail and email, requesting that you provide the required documentation and written explanation of your criminal history. Having failed to receive a response, on September 13, 2018, the Division sent you a certified letter, indicating that you violated the insurance laws of the State of South Dakota by not responding the first letter and email, and informing you that that the Division still needed the official documentation and a written explanation regarding your past criminal activity. Having again failed to receive a response, on November 1, 2018 the Division attempted to call you on the number listed on your application, someone answered the call, however, when the Division representative asked to speak to Mr. Soto, the line was disconnected. To date, the Division has not received a response from you regarding your past criminal activity or an explanation for your lack of communication with the Division.

Based on the above information, your application is denied based upon SDCL § 58-30-167(1) for providing incorrect, misleading, incomplete, or materially untrue information in your license application; and for failing to demonstrate good standing under ARSD 20:06:01:03(4) & (6); for providing false statements, oral or written, to the division, including omissions and for engaging in conduct which is unlawful, dishonest, deceitful, or fraudulent.

Please note that this denial is considered an administrative action which will be reported to the database maintained by the National Association of Insurance Commissioners. If an administrative action occurs, an insurance producer may be required to report the action to any and all states in which an insurance license is held and in accordance with the timeframes and requirements of each state.

Pursuant to SDCL § 58-30-168, you may make a written request to the Division of Insurance within thirty (30) days of the date of this denial for a hearing to determine the reasonableness of this decision to deny your application for licensure.

Sincerely,

Dan Nelson, Assistant Director  
South Dakota Division of Insurance  
Department of Labor and Regulation